

# GERMANqualitysourcing

Supporting Quality in Global B2B Markets



**GERMAN**qualitysourcing – Competitive Advantage in Global Business with the Seal of Quality of Europe's Largest Purchasing Association BME

- Quality
- Confidence
- Visibility

Our Partners



Powered by



# Send a clear signal to your customers with the BME seal of quality

## **GERMAN**qualitysourcing – Your Sign for Quality

Supporting Quality in Global B2B Markets

Showcase your **efficiency** and communicate **with the largest purchasing network** in Europe! Position yourself convincingly and effectively as a quality-conscious provider or manufacturer!

### The BME Seal offers you a competitive advantage

As your partner, the German Association for Materials Management, Purchasing and Logistics (Bundesverband Materialwirtschaft, Einkauf und Logistik e.V.– BME) can **open the door to Germany and Europe**. “GERMANQualitySourcing”, the certification system operated by Europe’s largest purchasing association, together with its associated seal and certificate, allow you to send out a valid, credible and versatile **signal of your quality** in distribution and marketing services!

### Basic certification requirements

GQS certification from BMEnet GmbH, a sister company of the BME, builds on **initial certification** already achieved. Requirements include valid and recognised certificates from internationally accredited auditors or a verified international reference as well as the requisite level of English.

### How much does it cost?

- Cost of basic certification: EUR 2,000
- Validity of a certificate: twelve months
- Cost of reaudit after twelve months: EUR 2,000



GERMANQualitySourcing Seal of Quality



### What do you get after being successfully certified?

As a successful GERMANQualitySourcing-certified company, for twelve months you will receive

- a high-quality **BME certificate** with integrated online and QR audit code enabling purchasers to check your BME certification quickly and easily
- a high-quality, unforgeable **online seal** for unrestricted use on all company websites, **including online authenticity check**
- an entry in the official **online supplier directory** at [www.germanqualitysourcing.com](http://www.germanqualitysourcing.com)
- **access to additional platforms** offered by the BME's partners, e.g. [fairpartners.com](http://fairpartners.com)

### Benefits

Set yourself apart from the competition!  
The BME seal of quality gives you

- improved sales opportunities
- better conditions for attracting new customers
- smoother initiation of business deals
- more international business contacts



### Your benefit - an audited Seal of Quality

GERMANQualitySourcing allows you to significantly improve your **sales opportunities**, particularly when it comes to **attracting new customers** and initiating business deals. Show your customers clearly and simply what sets you apart from the competition – and invite them to verify it!

The online seal and certificate make it easier for your customers of the future to seek you out. The seal offers you modern functionality, allowing you to check your details quickly and easily. Reinforce your position online, on platforms, at trade fairs or in tender proceedings – the seal of quality is evidence of your **corporate expertise**. Right from the start, GermanQualitySourcing makes you a **more trustworthy and more transparent** partner in your potential new business relationships.

### A sign of quality

The BME seal of quality is evidence of your

- efficiency
- expertise
- quality-consciousness
- reliability as a supplier
- transparency



*Join the long list of companies that have been certified by BMEnet!*

## How to use the BME Seal of Quality



GERMANQualitySourcing  
online seal of approval



GERMANQualitySourcing  
"Certified Supplier" certificate



Online directory  
[www.germanquality-sourcing.com](http://www.germanquality-sourcing.com)

GERMANQualitySourcing partner procurement platforms  
Access to additional platforms offered by the BME's partners

## The BME – your partner on the road to Germany and Europe

The BME relies on the knowledge of its **8,000 members**, who are responsible for a total purchasing volume of some **EUR 1,250 billion**. With its cross-sector structure, the Association provides an interface for empirical knowledge and information from medium-sized enterprises and corporate groups. With the "GERMANQualitySourcing" initiative, we are opening the door to Germany and Europe for you – but the next steps are up to you!

[www.germanqualitysourcing.com](http://www.germanqualitysourcing.com)



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## GERMANQualitySourcing Product and Price List

With the B2B platform GERMANQualitySourcing (GQS), BMEnet offers inspection and certification services for companies all over the world. It provides inspection and certification services with the aim of optimising quality, efficiency and transparency in the field of global sourcing in terms of international supplier relationships.

### GERMANQualitySourcing – Basic Certification

#### A. Inspection and Certification

On the basis of the requirements of the Inspection and Certification Regulations published on the platform [www.germanqualitysourcing.com](http://www.germanqualitysourcing.com), BMEnet GmbH verifies companies that have ordered inspection and certification services in terms of their fulfilment of the basic and individual criteria that are listed in detail in the Inspection and Certification Regulations.

##### • Processes and Procedures:

Once a company ordering inspection and certification services (hereinafter referred to as the “customer”) has registered on the platform [www.germanqualitysourcing.com](http://www.germanqualitysourcing.com), it will receive access to the platform and certification cockpit and e-mail notification in the case of relevant status changes.

**The customer must meet the following basic criteria by 90 days after registration at the latest:**

- 1) Entering and saving valid, significant and truthful master data in accordance with the GQS requirements
- 2) Binding acceptance of the currently valid versions of the General Terms and Conditions, the Inspection and Certification Regulations, the Privacy Policy and this Product and Price List
- 3) Ordering and paying for the inspection and certification service

**Once the customer has fully met the basic criteria listed above, the customer must then meet one of the following two individual criteria within 120 days:**

- 1) Submitting and presenting a certificate/standard recognised by the members of the following organisations:

**IAF** (International Accreditation Forum, Inc.)  
**ILAC** (International Laboratory Accreditation Cooperation)  
**ANAB** (ANSI-ASQ National Accreditation Board)

The following certificates/standards must be met:  
ISO 9001, ISO/TS 16949:2002, ISO 14001:2004, OHSAS 18001:2007, ISO 20000-1:2005, ISO/IEC 27001,  
ISO/TS 16949 – Semiconductor Supplement, QS-9000 and VDA 6.1.

Further customary industry standards or certifications that are not listed above can be accepted following prior inspection by BMEnet GmbH. In this case, customers can have the standard inspected by BMEnet GmbH before placing their order. Nevertheless, only the relevance of the standard will be inspected and this will not yet involve provision of a certification service. For more information concerning this matter, please contact [qualitysourcing@bme.de](mailto:qualitysourcing@bme.de) in advance.

- 2) Presentation of a significant reference as evidence of an international supplier relationship that meets the following criteria:
  - The referrer must be clearly identifiable and must be available to assist BMEnet GmbH with its inspection of the reference.
  - The referrer must confirm that the reference details submitted by the customer are concordant with the details recorded by the referrer.
  - The referrer must confirm that a supplier relationship is currently in place between the referrer and the customer.
  - The referrer must confirm that he/she has regularly inspected and positively assessed the customer in terms of quality, delivery reliability, adherence to deadlines, communication and administration.

Customers can submit as many certificates or references as they wish for inspection within the deadline of 120 days. It is essential that at least one certificate or reference meets the GQS requirements as listed in the Inspection and Certification Regulations.

## • Completion of the Service Provision

The inspection and certification carried out by BMEnet GmbH are based on the data, information and documents made available by the customer at the time of inspection. The inspection will be carried out by BMEnet GmbH following the entry and submission/presentation of the data, information and documents in accordance with the stipulated basic and individual criteria. Once the inspection has been carried out, the inspection service is complete, irrespective of the inspection result. Certification will only be granted in the case of a positive inspection result, namely when the customer fully meets the requirements listed in the Inspection and Certification Regulations.

If customers do not meet the following basic or individual GQS criteria at all or only partially meet these criteria within the deadlines stipulated above, BMEnet GmbH will discontinue the inspection and certification service without result. This shall not lead to entitlement to reimbursement of any possible (partial) amounts that have already been paid.

## B. Certification Validity

Customers who fulfil the inspection and certification criteria of BMEnet GmbH will receive the following benefits for the duration of their certification validity:

- 1) Provision of an online seal of approval in a variety of sizes and versions for download. Online seals of approval are each connected to their own verification page that contains information about the content of the inspection.
- 2) Provision of PDF certificates containing a QR code that leads to the verification page,

The company profiles of certified customers will also be activated in the public online company directory on the platform [www.germanqualitysourcing.com](http://www.germanqualitysourcing.com) and certified customers will be able to register on platforms run by GERMANQualitySourcing partners such as [www.fairpartners.com](http://www.fairpartners.com) for the duration of their certification validity.

The certification is valid for a period of 12 months once it has been approved by BMEnet GmbH.

Certified companies can submit as many additional certificates or references as they wish throughout the duration of their certification validity. Once these additional certificates and/or references have been inspected and accepted by BMEnet GmbH, they will be added to the verification page, the certificates available for download and the company profile in the public online company directory on the GERMANQualitySourcing platform.

## C. Prices

The fee for GERMANQualitySourcing basic certification is **2000 Euros** (in words: two thousand Euros).

Prices and invoices are always listed in EURO currency. Prices are subject to the applicable VAT according to the existing laws of the Federal Republic of Germany. The customer is solely responsible for paying any taxes, levies and charges due in other countries.

BMEnet reserves the right to make any necessary price adjustments.

## D. Final Provisions

This Product and Price List forms part of the valid General Terms and Conditions for GERMANQualitySourcing.