

NAVIT

The real mobility revolution
starts in B2B



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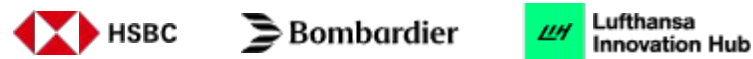
The team has proven experience in **scaling from 0 to unicorn**, strong **experience in mobility and B2B enterprise sales**

Founding Team



René Braun
CEO & CFO

Mobility: 13 ys. experience
Sales: 5 ys. enterprise Sales
Finance: Analyst for multi billion transactions, Master in Finance
Politics: Trainees in German Ministries
PR: Columnist at FOCUS online, Media Pioneer etc.



Martin Miodownik
COO & CTO

Scale: First employee @ GetYourGuide up to unicorn status
Tech: Computer Engineer by academics, IT Director at City Sight Seeing
Operations: VP at Distributions a mobility company for ground transportation booking



Selected angels & investors



Johannes Reck
Founder: GetYourGuide



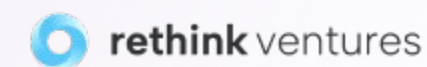
Javier Suarez
Founder: TravelPerk & Oliva



Jens Krüger
Former Chief Product:
Architect Workday



Investors



Today: Highly fragmented market for Corporate Mobility



Corporate Mobility = Admin Nightmare for Companies

HR and Fleet teams struggle with three major challenges

Deal with mobility providers one by one

Tax compliance

Perform admin processes manually



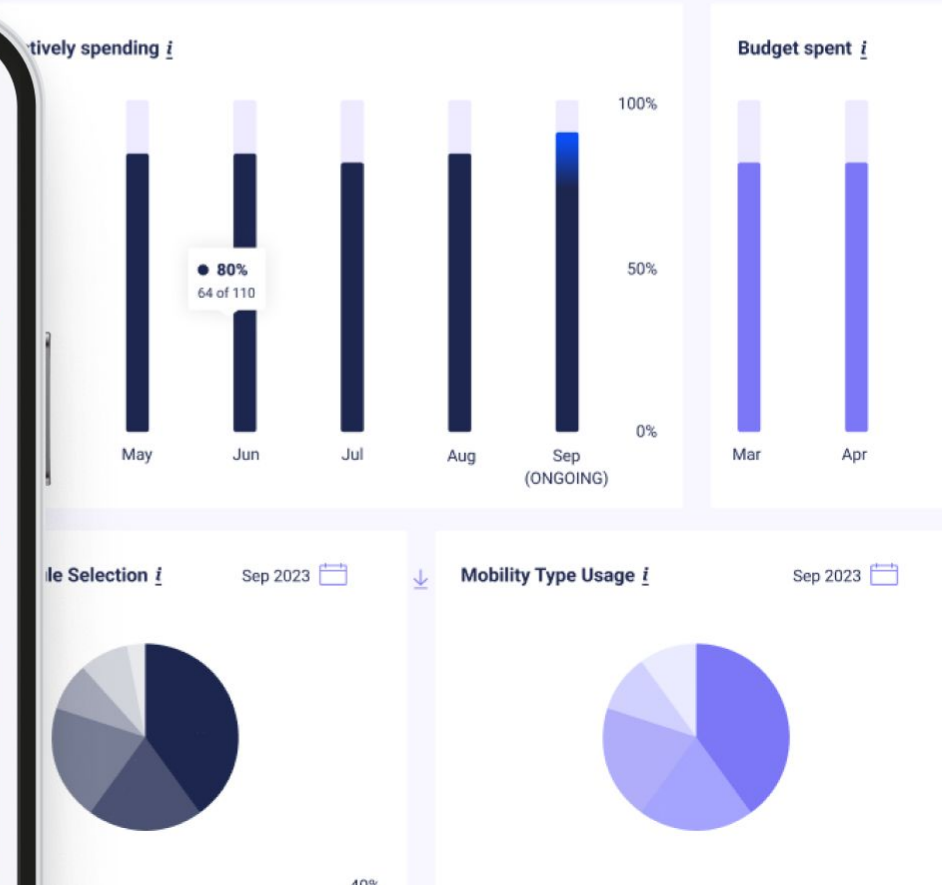
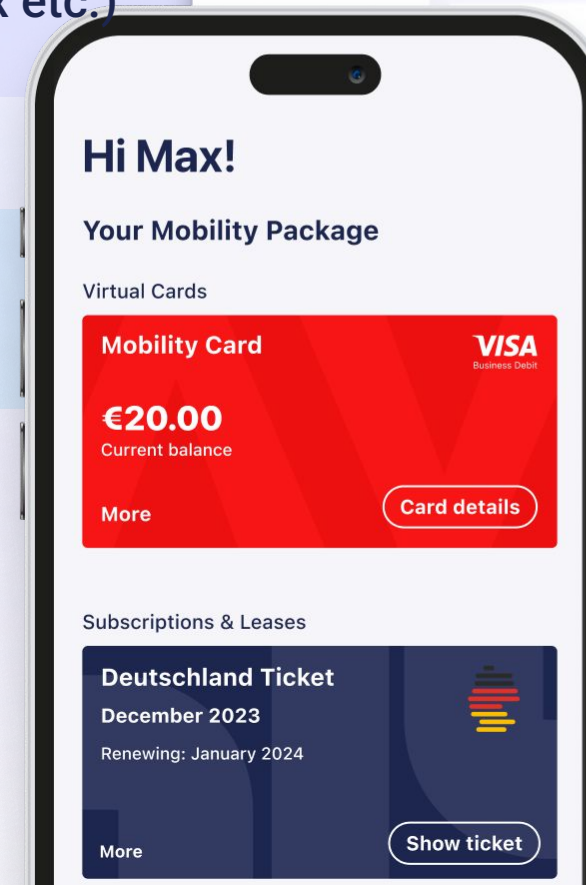
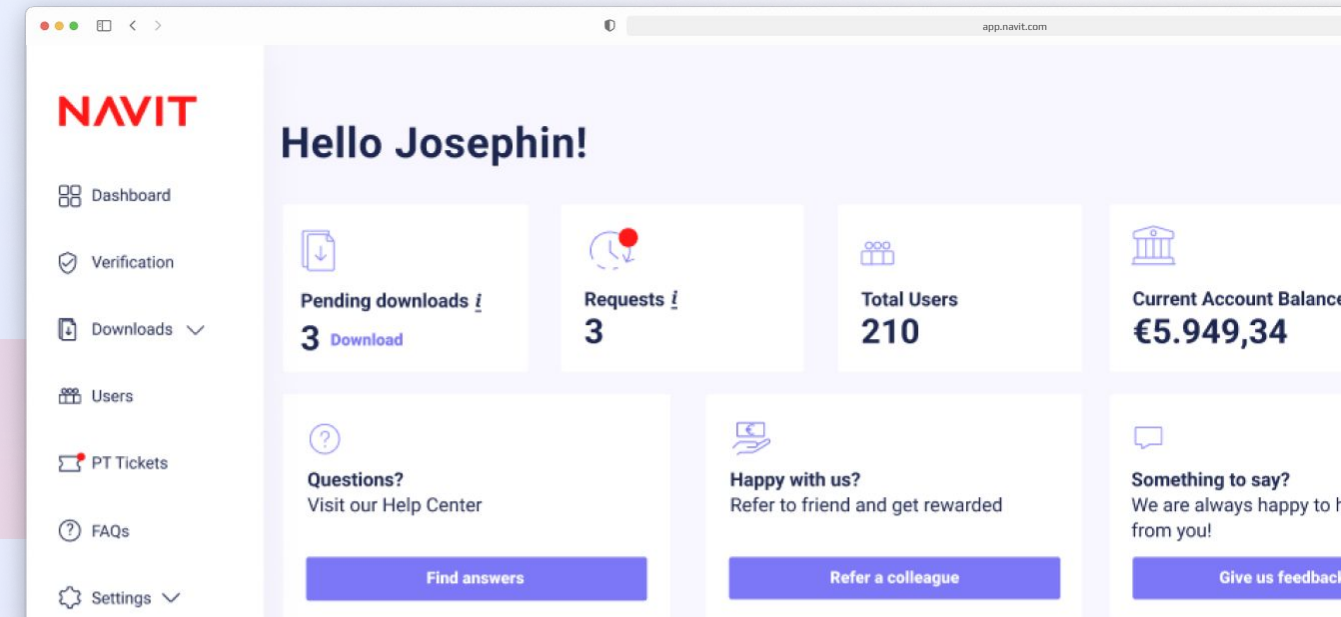
Our Corporate Mobility platform provides access to all mobility for employees, without any admin hassle for HR and fleet managers



Access to all mobility in one platform

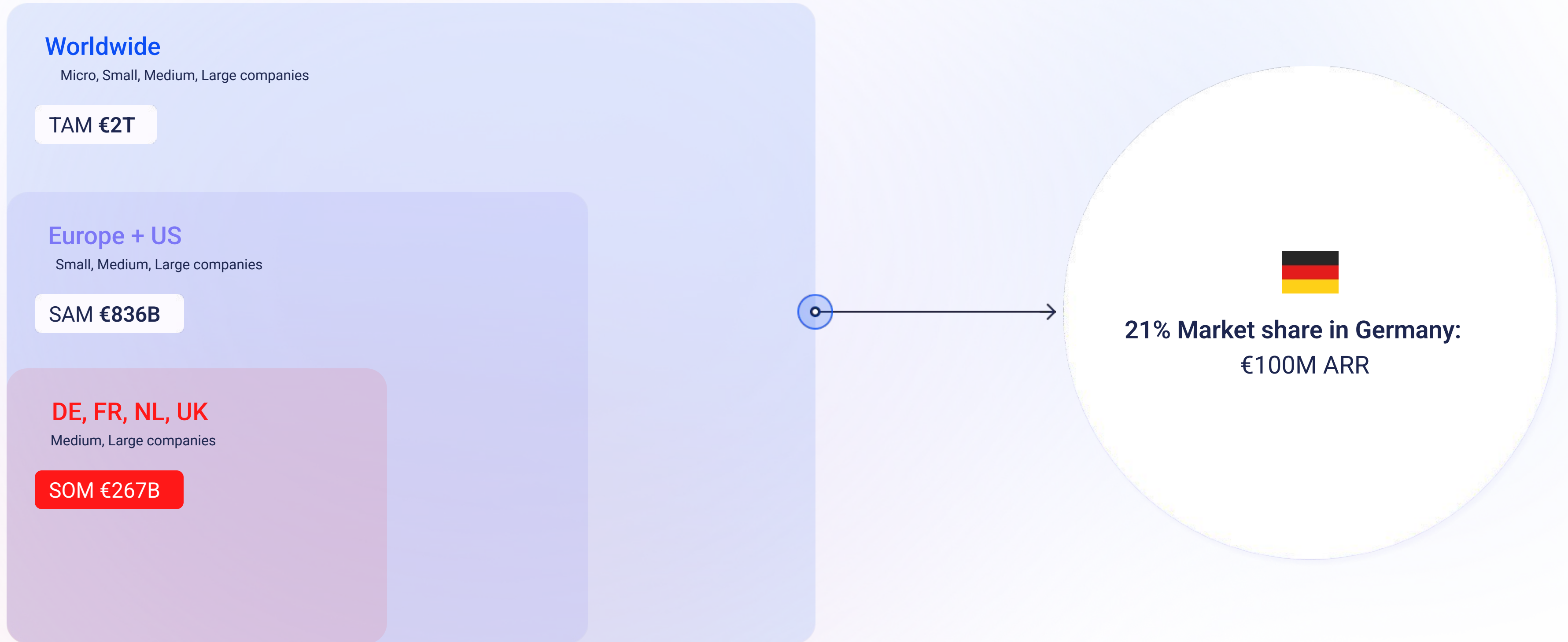
Automate all relevant processes (policies, tax etc.)

Give employees convenient access to mobility



Market

The massive potential of NAVIT: €100M ARR with just 21% market share in Germany



Estimation: #companies x # employees x (SaaS fee + avg. mobility budget per employee)

As our foundation, we monetize our B2B customers through a SaaS fee, achieving high ACVs of up to €300K per year.

Today:
Monetize B2B customer via SaaS

SaaS fee

1,90€ - 8,90€ • employee / month



Signed customer across industries



Staffing



Audit



Banking



Retail

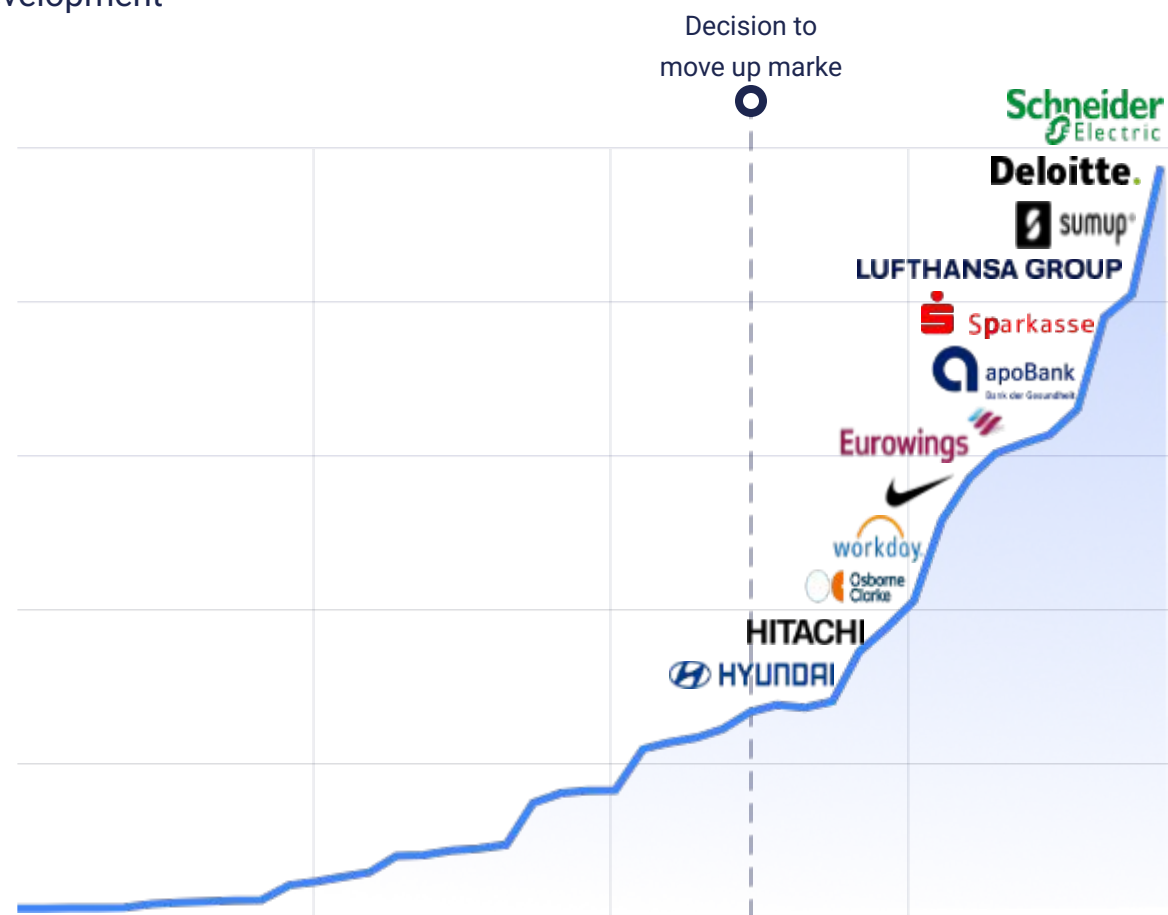


We grew to €2M ARR in 2025 and will reach break-even in 2026.

Growth since start

1. Sign logo

MRR Development



ARR
€2M

GMV
€15M

Gross margin
80%

NRR
109%

Any questions?

Add me on LinkedIn



...or contact me here:

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