

Public Tender Germany

Public Tenders – a special challenge

Public tenders are often very complex and expensive. Another factor is the extremely high costs that can be incurred. Therefore, companies often shy away from submitting a bid.

Tender will be issued by:

- Government Organisation
- Private Companies

The Federal [Ministry of Economics and Energy \(BMWE\)](#) controls the format of public tenders in Germany.

The awarding of public contracts in Germany is a lengthy process and involves compliance with extensive specifications.

- [General tender rules on German Government Level](#)

Most of the German states (Bundesländer) operate their own tender platforms or make use of service provider portals.

Here are some official extracts of the rules and regulations:

- [NRW Tender Prozess](#)
- [Tender Rules](#)
- [Pre-qualification](#)
- [EU Tender Rules](#)
- Get in touch with our team, if you need assistance with the [Preparation of your proposals](#) in Germany.
- If you belong to the group of public sector institutions or have to purchase your services and products via tenders for other reasons, you are also welcome to contact us. -> We support you in creating and implementing a legally compliant tender.

Workshop Public Tenders Germany / EU

By **BidBox GmbH**

Follow

Online event

Multiple dates

Part of the [Public Tenders Germany / EU](#) collection

Overview

Understanding: German Public Tender Market | Government, Ministry, States
| Defence, Space, Energy, Public Transport | ESA and EU Tender

Public Tenders Germany /EU

In this **2-hour-Workshop** participants will understand how to enter the German Market in the Business to Government Segment (B2G). Starting with the **Mandatory Requirements** and learn what is required to win a contract.

In the Workshop we provide solutions, how to manage and submit a successful winning proposal.

Training Content

The following topics are covered in the workshop:

1. German Public Tender Market
2. Politics in German Tendering
3. Overview German Tender Rules, Laws and Portals
4. Proposal Basics for Tenders
5. Proposal Case Study (preparation and submission)

Course material:

- Training material
- Case studies
- Concepts and templates
- Access to Learning management system (LMS)



Organisation:

The training takes place **online** and is supported by our [BidBox LMS](#). All materials are available to the participants online. After successful registration, participants will receive access to the BidBox Learning Management System and a link to the TEAMS training area.

BidBox LMS: You can register on our [BidBox LMS free of charge](#). As soon as any BidBox workshop, training or customer course is booked, participants get access to relevant materials and documentation.

Trainers:

The training is conducted by experienced consultants/trainers from the industry which are APMP Certified.

Participants will receive a TEAMS link to participate in the training after a confirmation of participation. Further information can be obtained from the BidBox training team.

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